



MARIA LINDBERG

Maria är en driven och passionerad konsult inom utbildning och operativ utveckling. Med expertis inom workforce management (med specialistkunskap i Quinyx) och processutveckling är Maria den perfekta konsulten för organisationer som vill maximera sin effektivitet genom strategisk utbildning och smarta processer.

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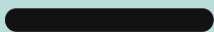
📍 | Klarabergsviadukten 63, Stockholm

Språk

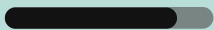
Svenska



Engelska



Norska



Färdigheter

Organiserad



Kommunikation



Teamwork



Utbildning



Strategisk planering



Bakgrund

● Manager of Customer Learning & Development

Quinyx

Maj 2022 - Jan 2025

Responsible to start and build this team that work with customers in maintenance. The teams' focus is through expertise, and by asking many questions, to enhance customer knowledge and experience of Quinyx, through trainings, workshops and "health checks".

I am also responsible, together with our sister teams, to set the strategic plan for the future and the business plan for delivery current year.

● Operations Development Manager

Quinyx

Jan 2020 - Maj 2022

In my capacity as Operations Development Manager, my role revolved around enhancing operational efficiencies across various departments and fostering collaborative improvements. My focus is on optimizing workflows, fostering excellence, and promoting a more gratifying work environment.

Additionally, I continue to engage with select customer projects in a consultative capacity, aiding them in identifying optimal approaches for integrating Quinyx as their scheduling and timekeeping system.

Some of the key internal projects I have been actively involved in include:

1. Spearheading a pivotal role in one of our most significant internal projects, which also entailed client engagement. This involved assisting our clients in managing the transition and upgrade to our new interface before the close of the year in 2020.
2. Enhancing the onboarding process for new team members.
3. Contributing to the development of content for our online manual.
4. Exploring ways to enhance the onboarding experience for our valued customers.
5. Providing guidance and support to colleagues involved in various projects.
6. Conducting internal training sessions covering processes, product knowledge, and related subjects.

My commitment to driving operational excellence and fostering positive change remains unwavering, and I look forward to continuing this journey of improvement.

Anställningar

Applications Specialist, feb 2025

PEEPS Consulting

Quinyx 2014- 2025

Utbildningar

NLP Business Master-Practitioner, NLP, coaching

Shero Academy, 2022-2023

NLP Master Business Practitioner

Shero Academy, 2022-2023

INLPTA Certified Business Practitioner

A Sheros Journey, 2021-2022

Projektledning

Berghs School of Communication, 2020

Business Finance

Örebro Universitet, 2008 - 2009

DIHM

Business Communication, 2002 - 2004

● Customer Onboarding Team Manager - Nordics

Quinyx

2019 - 2020

Being a part of and manage the Customer Onboarding Team and it's processes. Manage 15 employees in Onboarding our customers to our product.

Establishing processes and routines in the team.

Create workflows and cooperation with other teams at Quinyx

Being part of internal projects regarding our product

Taking part in RFP work in larger projects

Sales support

Coaching and keeping team members happy and enjoying work at Quinyx!

Yearly development talks and payroll

● Customer Onboarding Team Manager Sweden

Quinyx

2018 - 2019

Being a part of and manage the Customer Onboarding Team and it's processes. I have responsibility for 8 employees and their development in Onboarding our customers to our product.

Establishing processes and routines in the team.

Create workflows and cooperation with other teams at Quinyx

Being part of internal projects regarding our product

Taking part in RFP work in larger projects

Sales support

Coaching and keeping team members happy and enjoying work at Quinyx!

● Quinyx Expert/Application specialist

Quinyx

2014-2018

Implementing our solution to new customers which involved the following:

- Project management

- Configuration of Quinyx

- Trainings

- Guiding the customer on decisions on new routines and workflows

Also internal work being involved in:

- Development of our product

- Creating templates and routines

- Project coordination

● Trainer/coach

Friskis&Svettis Stockholm

2016 - 2018

● Workforce Manager

3 Sverige

2013 - 2014

● Workforce Management responsible

Åhléns AB

2009 - 2013

● General Manager Supply Chain

Åhléns AB

2004 - 2008

● Selection Manager Sales

Åhléns AB

2003 - 2004

● Retail Sales Representative

Åhléns AB

2002 - 2003